

















BTEC BUSINESS PROGRAMME

1. BTEC – LEVEL 3 SUBSIDIARY DIPLOMA - 60 Credits
2. BTEC - HIGHER NATIONAL CERTIFICATE (HNC) - 120 Credits
3. BTEC - HIGHER NATIONAL DIPLOMA (HND) - 245 Credits

BTEC – LEVEL 3 SUBSIDIARY DIPLOMA - 60 Credits					
Semester I	CR	Semester II	CR	Summer	CR
The Business Environment	10	Introduction to Marketing	10	Managing a Business Event	10
Business Resources	10	Business Communication	10		
		Internet Marketing in Business	10		
TOTAL	20	TOTAL	30	TOTAL	10

BTEC - HIGHER NATIONAL CERTIFICATE (HNC) - 120 Credits					
Semester I	CR	Semester II	CR	Summer	CR
Unit 1 Business Environment Mandatory Core unit L4 <input checked="" type="checkbox"/>	15	Unit 5 Aspects of Contract & Negligence for Business Specialist unit L4 <input type="checkbox"/>	15	Unit 21 Human Resource Management Specialist unit L4 <input type="checkbox"/>	15
Unit 3 Organisations and Behaviour Mandatory Core unit L4 <input checked="" type="checkbox"/>	15	Unit 29 The Internet & E-Business Specialist unit L4 <input type="checkbox"/>	15	Unit 13 Personal and Professional Development Specialist unit L5 <input type="checkbox"/>	15
Unit 4 Marketing Principles Mandatory Core unit L4 <input checked="" type="checkbox"/>	15	Unit 2 Managing Financial Resources and Decisions Mandatory Core unit L4 <input checked="" type="checkbox"/>	15		
TOTAL	45	TOTAL	45	TOTAL	30

BTEC - HIGHER NATIONAL DIPLOMA (HND) - 245 Credits					
Semester I	CR	Semester II	CR	Summer	CR
Unit 1 Business Environment Mandatory Core unit L4 	15	Unit 5 Aspects of Contract & Negligence for Business Mandatory Core unit L4 	15	Unit 21 Human Resource Management Specialist unit L4 Human Resources Pathway 	15
Unit 3 Organisations and Behaviour Mandatory Core unit L4 	15	Unit 29 The Internet & E-Business Specialist General Option unit L4 	15	Unit 13 Personal and Professional Development Specialist unit L5 Management Pathway 	15
Unit 4 Marketing Principles Mandatory Core unit L4 	15	Unit 2 Managing Financial Resources and Decisions Mandatory Core unit L4 	15		
TOTAL	45	TOTAL	45	TOTAL	30
Semester I	CR	Semester II	CR	Summer	CR
Unit 7 Business Strategy Mandatory Core unit L5 	15	Unit 45 Business Ethics Specialist General Option unit L5 	15	Unit 8 Research Project (20 credits) Pearson-set Mandatory Core unit L5 	20
Unit 6 Business Decision Making Mandatory Core unit L5 	15	Unit 15 Managing Business Activities to Achieve Results Specialist unit L4 Management Pathway 	15	Unit 33 Small Business Enterprise General Option unit L5 	15
Unit 14 Working with and Leading People Specialist unit L5 Management Pathway 	15	Unit 16 Managing Communications, Knowledge and Information  Specialist unit L4 Management Pathway	15		
TOTAL	45	TOTAL	45	TOTAL	35

BTEC = Business Technology Education Council

CR = Credits

HNC = Higher National Certificate

HND = Higher National Diploma

L4/L5 = Level 4 / Level 5